



The Four Steps of BizProVMS

Cloud Application for Business Brokers

BizProValue Management Solution from BizProValue

Streamline the difficult process of data entry and analysis, valuation, deal structure, and report publication into four integrated steps

[BOOK A DEMO](#)

[FREE 21-DAY TRIAL](#)

Discovery of Business Performance

Capture in-depth information about the business financial performance and business activities that create these results. Interview the Seller with the eLink Seller Questionnaire and identify the Four Factors of Value in the Value Canvas.

Development of Market Value

Compare Company performance to Industry with the integrated RMA eStatement Studies. Utilize the PeerComps dataset for Market Multiples with more than 14,000 transactions in the Direct Market. Develop the Most Probable Selling Price in the Market Approach to valuation.

Structure of the Deal

Navigate the elements of deal structuring, including Operating Working Capital Assessment, the Term Sheet, Financing Model, and Seller Proceeds, with lease or buy options for real estate.

Publication of Reports

Generate and customize project and marketing reports, such as the Broker Opinion of Value, the Confidential Information Memorandum, and more to effectively communicate with clients from a seamless source of data.



Many thanks to the team at BizProValue. I am very happy to be a client. The company offers services that have helped me to present myself and my company to potential clients in the most professional manner. The BizProVMS software is easy to use and comprehensive and the support team is second-to-none. I have been an advisor for over twenty five years and tried many services. In my opinion, if you want to go to the next level in your career, then you have found the right company to get you there. All business brokers – from brand new to very experienced – will benefit from the services of BizProValue Management Solution.

Try the **FREE 21-Day Trial Subscription** and see how the powerful functionality of BizProVMS can revolutionize your Business Brokerage Services.

www.bizprovalue.com



Automation and Integrations with BizProVMS Cloud Application

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Automated Data Extraction and Entry

TaxTract seamlessly automates the extraction of the Income Statement with Other Deductions and the Balance Sheet from business tax returns. FinTract imports financial statements exported from accounting software.

RMA eStatement Studies

The Performance Comparison Module within BizProVMS serves as a critical tool for assessing a company's performance relative to industry benchmarks and comparable entities. Integrating data from the RMA eStatement Studies database¹, based on more than 800 NAICS industry codes, users can conduct in-depth analyses of 15 classic profitability and activity key performance indicators.

BizProWriter

BizProWriter leverages advanced AI technology to survey and present ten key factors to discover how a company creates a market of customers and generates revenue.

PeerComps Market Multiples

BizProVMS integrates a comprehensive database that provides reliable information on comparable transactions and valuation for small businesses. The database, compiled by PeerComps² from hundreds of SBA lenders, includes over 14,000 transactions and is filtered and cross-checked for inconsistencies by industry specialists resulting in consistent transaction reports.

"Our partnership with the BizProValue team has been truly transformative. With BizProVMS, we can bring real value to our clients by providing valuable insight into their operations and more accurately set the price of the company for sale. The reports we can publish are invaluable for buyers seeking financing. Our team and our clients could not be happier with the results."

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